

#BCTECHSummit

May 14 - 16, 2018
Vancouver Convention Centre

Delivered By:



B2B MEETINGS

The business-to-business (B2B) Meetings at the **#BCTECH Summit** offer an opportunity for organizations and companies to learn about and adopt technology that drives their goals. Through the program, technology buyers, innovation scouts and government procurement specialists can meet with innovative B.C.-based technology solution providers (SMEs). Facilitated meetings ensure that tech buyers are matched with B.C. technology companies who have solutions to their needs.

The B2B Meetings occur over the two days of the **#BCTECH Summit**, **May 15 and 16, 2018**, at the Vancouver Convention Centre. The **#BCTECH Summit** is now accepting applications for both tech buyers and B.C. SMEs with a technology solution. **The deadline to apply is April 1, 2018.**

BENEFITS FOR BC TECH COMPANIES:

- Expand your customer base, explore channel partnership opportunities, access global markets and meet influencers who can help accelerate the growth of your business.
- Access government procurement specialists with substantial buying power.
- Open to small and medium sized B.C. tech companies at any stage of growth.

[Apply as a B.C. tech SME >](#)

BENEFITS FOR TECH BUYERS, INNOVATION SCOUTS AND GOVERNMENT PROCUREMENT SPECIALISTS:

- Be at the forefront of innovation and grow your business.
- Meet with innovative B.C. tech SMEs whose offerings address your identified business needs/challenges.
- Meet the founders and developers who are driving our dynamic tech community, leading innovative companies and creating solutions that are being deployed in global markets.
- Make smart investments.

[Apply as a Tech Buyers/Innovation Scout >](#)

2017 #BCTECH Summit:
250 B2B Meetings connected
109 SMEs and **39** buyers



The deadline for B2B applications is April 1, 2018. We encourage tech buyers and SMEs to apply early. Successful companies will be notified and scheduled for B2B Meetings in late April/early May. Meetings are not guaranteed. **You must be registered as a conference delegate to qualify for the B2B Meetings.**

To learn more about **B2B Meetings**, visit the #BCTECH Summit website at www.bctechsummit.ca/b2b

Have a question? Contact b2b@bctechsummit.ca.

"A HUGE congrats and thank you for a really great event. By far the most substantial value we had was via the B2B meetings which were outstanding! We also got a lot of response from having a booth."

~ Christine, ePACT

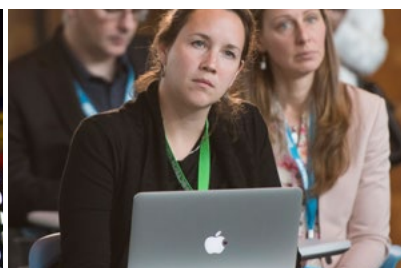
ABOUT THE #BCTECH SUMMIT

The #BCTECH Summit is the largest technology conference in British Columbia, showcasing B.C.'s vibrant technology industry, building cross-sector opportunities for businesses and exploring the latest ideas and innovations fueling our economy.

What to Expect:

- Hear fresh ideas and gain new perspectives from global thought leaders, including Jared Cohen, CEO of Jigsaw, Brent Bushnell, CEO & Co-founder of Two Bit Circus, and Ryan Holmes, CEO of Hootsuite, to name a few.
- Get a glimpse of cutting-edge discoveries and inventions in our Marketplace, Technology Showcase, Startup Village and Ignite Research Pavilion.
- Discover new opportunities and connect with customers, investors, partners and talent who can accelerate the growth of your business. Participate in programs like our **Investment Showcase**, where 40 B.C. companies pitch to local and international investors.

Visit bctechsummit.ca for more information on the agenda, speakers, tech showcase, B2B Meetings, Investment Showcase and much more.



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